

CHECKLIST

E-Invoicing compliance—checklist and priorities

This checklist provides an overview of key components and features to evaluate potential e-Invoicing providers.

Included

| E-Invoicing compliance capabilities | | | | |
|---|--|-------------------------------------|--------------------------|--------------------------|
| Solution capabilities | | OpenText | Other provider | Priority |
| Compliance capabilities | | | | |
| Integrity and authenticity (I&A) assurance | Can the provider ensure that the document has not changed over time (Integrity) and verify the issuer of the document is correct (authenticity)? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| I & A via digital signature¹ | Does the solution provide a robust digital signature solution that uses locally recognized certificate authorities in each region/country? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| I&A via non-signed EDI² (EU only) | Does the solution support non-signed EDI? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| CTC integration with government systems (where applicable) | Does the solution integrate with government platforms where mandated by countries with CTC ³ models, and submit invoice data in near real time to this system/platform? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Meets government mandated CTC processes | In counties that mandate e-Invoicing via a CTC model, ⁴ does the e-Invoicing solution follow the required processes? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Invoice content checking | Does the solution check mandatory content of the invoice prior to issuance based on country-specific requirements? Can custom rules be added? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Tax rate checking | Can the provider check the validity of the tax rate on the invoice if required? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Compliance updates | Does the solution maintain ongoing compliance and provide updates to clients on important impending changes? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

1 Accepted in most countries as the most certain method for ensuring I&A over time

2 The European Union considers an EDI document without a digital signature to be valid for tax reporting purposes per the 1994/820/EC Recommendation for a Model Interchange Agreement.

3 Continuous Transaction Controls

4 E.g. much of Latin America, Turkey, Italy, Poland etc.

| E-Invoicing compliance capabilities | | | | |
|---|--|-------------------------------------|--------------------------|--------------------------|
| Solution capabilities | | OpenText | Other provider | Priority |
| Archiving and audit capabilities | | | | |
| Storage of e-Invoices per government mandated retention period | Does the solution measure archive time and remove e-Invoices that are past a country's retention period? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Flexible retention periods | Does the solution allow setting a retention period longer than that mandated by tax and commercial law? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Legal hold process | Does the solution allow for invoices to be legally held if queried during a tax audit? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Location of e-Invoice archive | Does the storage location for invoices meet the requirements for each country the organization operates in? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Secure electronic data warehouse | Does the solution securely store all e-Invoices and related documents? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Transaction audit trail | Does the solution keep a written log of all document evolution? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Data protection laws compliant | Does the solution comply with local data protection laws? Is it GDPR compliant? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Ability to display invoices in human readable format | Does the system create PDF copies of the transaction that humans can easily read? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Reporting | Does the solution provide both manually generated and automated reports for multiple internal and external audiences? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Compliance documentation for non-signed EDI | Does the supplier create and archive additional compliance documentation, such as a comprehensive trading partner list, an automatically signed daily invoice summary report or a tax exemption document? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Designed to speed audit process and auditor requests | Can an auditor log in to run queries to quickly find specific invoices, ranges of invoices or a selection of invoices by different criteria (invoice numbers, dates, legal entities etc.)? Can auditor requests be delivered quickly and easily? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Agnostic to direct/indirect materials invoices | Is the solution agnostic to and able to add/check compliance for both direct materials invoices and indirect? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

| E-Invoicing compliance capabilities | | | | |
|---|---|-------------------------------------|--------------------------|--------------------------|
| Solution capabilities | | OpenText | Other provider | Priority |
| Archiving and audit capabilities | | | | |
| Agnostic to inbound/outbound (AP/AR) invoice flows | Is the solution agnostic to and able to add/check compliance for both inbound (Accounts Payable) invoices and outbound (Accounts Receivable) invoices? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Integration capabilities | | | | |
| Integration to SAP®/Oracle®/other ERP systems | Does the solution support integration with a wide range of ERP and line of business system(s) for receiving inbound invoice data and issuing outbound invoices? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Integration to AP/AR, eProcurement, e-Commerce, payments and other systems | Does the solution support integration with other key internal systems that require issuance or receipt of compliant e-Invoices? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Translation/Mapping between invoice formats | Does the provider offer full “any-to-any” translation and mapping between internal and external invoice formats? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Invoice attachments | Does the solution support the integration of attachments to invoices? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Approval workflow | Does the provider offer approval workflow capabilities to enable two-way, three-way and four-way matching with business rules? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Full supply chain transaction lifecycle support | Does the vendor facilitate the exchange of all other supply chain transactions that support the invoice – orders, order confirmations, advanced shipping notices, delivery notes, remittances etc.? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Legal original vat invoice formats supported | | | | |
| EDI | Does the solution support EDI formats, such as EDIFACT, TRADACOMS or other region or industry-specific formats? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| XML | Does the solution support XML formats, such as FatturaPA (Italy), IDEAL (Switzerland), FacturaE (Spain), CFDi (Mexico) or other region- or industry-specific formats? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| PDF | Does the solution support PDF as a legal original invoice for VAT purposes? Do PDFs conform to the PDF/A-3 specification for long-term archiving? Can the solution support embedded PDFs like ZUGFeRD (Germany) or Factur-X (France)? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

| E-Invoicing compliance capabilities | | | | |
|--|--|-------------------------------------|--------------------------|--------------------------|
| Solution capabilities | | OpenText | Other provider | Priority |
| Legal original vat invoice formats supported | | | | |
| PEPPOL | Does the solution support PEPPOL BIS formats? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| B2G standards | Does the solution support local syntaxes for B2G e-Invoicing that conform to the European Norm (EN16931) standard? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Paper | Does the provider also offer capabilities for receipt of paper invoices, including OCR (optical character recognition) to extract invoice data? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Digital signature types supported | | | | |
| Support for digital signature format required in each country of business | Can the solution support the specific digital signature format required for each country of business? ⁵ | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Italy and/or Hungary timestamp | In both Italy and Hungary special procedures are required by law to archive invoices; these procedures are to produce a hash and timestamp of invoices. Does the solution support these? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Invoice transportation / communications methods | | | | |
| Integrated B2B/EDI/XML based communications | Does the solution support a variety of commercially available communications protocols? ⁶ | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Secure network | Does the solution support the use of a value-added network as per EU recommendation 1994/820/EC? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Business data interchange | Does the solution support data interchange over the internet using technology standards, such as Applicability Statement 1, 2, 3 and 4 with signatures, ⁷ as per 1994/820/EC? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Email delivery of signed PDF | Does the solution support delivery of signed PDF invoices to the buyers through standard SMTP email? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Secure email delivery | Does the solution support delivery via a secure email system to enable secure delivery, guaranteed delivery and an audit trail? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Full supplier portal | Does the solution provide an option to support full order to cash flow with invoice turnaround and matching of multiple business documents? ⁸ | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

⁵ E.g. CAAdES, XadES, PDF, PadES, XMLcon, S/MIME, EANCOM IDEAL (Switzerland), EANCOM GS1 (Spain), EANCOM GS1 (Austria), Facturae (Spain)

⁶ AS2, AS3, OFTP, OFTP2, SFTP, Zengin, S/MIME (RFC 3851), etc.

⁷ RFC3335, RFC 4130, RFC 4823

⁸ PO, order change/cancel, ASN, delivery, invoice, remittance etc.

| E-Invoicing compliance capabilities | | | | |
|--|--|-------------------------------------|--------------------------|--------------------------|
| Solution capabilities | | OpenText | Other provider | Priority |
| Invoice transportation / communications methods | | | | |
| Simple web forms portal | Does the solution support quick and easy web forms implementation with basic invoice turnaround? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Fax to EDI conversion/Docs to EDI conversion | Does the solution offer OCR/ICR (intelligent character recognition) technology to support non-EDI partners sending faxes or unstructured data via email? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Status monitoring | Can the solution monitor the status of e-Invoices? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Implementation | | | | |
| Experience | Does the vendor provide experienced B2B integration implementation specialists? | 1,200+ specialists | <input type="checkbox"/> | <input type="checkbox"/> |
| Project management | Does the vendor provide the option of a designated project manager? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Methodology | Does the vendor have a proven, comprehensive implementation approach and project plan? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Many onboarding alternatives for trading partners | Are there many alternatives available for partner enrollment? ⁹ | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Supplier ratings | Can the vendor support supplier risk management initiatives through integration with external supplier rating mechanism such as EcoVadis and Dun & Bradstreet®? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Global, scalable onboarding team | Does the vendor have a large dedicated onboarding team to enable large volumes of customer and vendor trading partners? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Tiered scalable implementation models | Does the vendor offer tiered pricing and implementation models to support implementation of mid-market companies all the way up to the largest global enterprises? | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

⁹ Onboarding services, bulk upload, self-registration, just-in-time automated provisioning

| E-Invoicing compliance capabilities | | | | |
|--|--|----------------------------------|-----------------------|-----------------------|
| Proven vendor leadership | | OpenText | Other provider | Priority |
| Customer base | | | | |
| Number of customers | How many B2B integration customers has the vendor implemented? | 65,000 | <input type="radio"/> | <input type="radio"/> |
| Current invoice volume | Does the vendor demonstrate scale with the existing volume of electronic invoices processed? | 4B+ | <input type="radio"/> | <input type="radio"/> |
| Industry support | How many businesses are connected to the vendor's network? | 600,000+ | <input type="radio"/> | <input type="radio"/> |
| Company financial health | | | | |
| Financial performance | Can the vendor demonstrate annual revenue growth? | <input checked="" type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Customer service | | | | |
| Single point of contact | Does the vendor assign a single point of contact to manage the vendor relationship? | <input checked="" type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Location of operations | Does the vendor have operations across the organization's geographic footprint? | <input checked="" type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Support availability | Does the vendor offer data centers in major geographical regions? | <input checked="" type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Language support | In how many languages does the vendor offer customer support? | 12 | <input type="radio"/> | <input type="radio"/> |
| Problem resolution | Does the vendor offer Service Level Agreements for problem resolution? | <input checked="" type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| Reporting | Does the vendor provide regular reporting of key performance indicators and metrics? | <input checked="" type="radio"/> | <input type="radio"/> | <input type="radio"/> |

